

Fast Facts about California-Canada Trade Relations

Compiled by: Assembly Committee on Jobs, Economic Development, and the Economy
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Canada is the second largest market for exports of California-made goods. California exported \$16.2 billion in goods to Canada in 2010. Canadian exports to California were valued at \$22.8 billion in 2010. Overall, California-Canada trade supports 931,900 jobs in California with 33,920 Californians working directly for 305 California-based Canadian companies (2008 figures).¹

California and World Markets

- California exported \$159 billion in products in 2011. This is up from 2010 (\$143.1 billion).²
- Canada is California's second largest export market, where the value of exports total \$17.1 billion in 2011. California's top export markets in 2011 were: Mexico (\$26 billion); Canada (\$17.1 billion); China (\$14.1 billion); Japan (\$13 billion); and South Korea (\$8.4 billion).³
- California's top five exports in 2011 were: Computer & Electronic Products (\$46 billion); Transportation Equipment (\$14.9 billion); Machinery, Except Electrical (\$14.7 billion); Miscellaneous Manufactured Commodities (\$13 billion) Chemicals (\$12.4 billion)⁴
- Canada is California's fourth largest import market. California's top import markets in 2011, based on dollar value: China (\$120 billion); Japan (\$39.7 billion); Mexico (\$33.6 billion); Canada (\$20.4 billion); and South Korea (\$11.7 billion).⁵
- California's top five imports in 2011 were: Computer & Electronic Products (\$107.6 billion); Transportation Equipment (\$48.8 billion); Oil & Gas (\$30 billion); Miscellaneous Manufactured Commodities (\$19.1 billion); and Apparel & Accessories (\$18.9 billion).⁶
- As global demand recovered from the financial crisis, increased trade volumes in 2010 compensated for nearly all losses in 2009, according to the Kyser Center for Economic Research.⁷

Profile of Canada

- California and Canada have similarly-sized populations, 37 and 34 million respectively.⁸
- Geographically, Canada is the second-largest country in the world (after Russia) with approximately 90% of its population concentrated within 160 km of the US border.⁹
- In 2010, California's total gross state product was \$1.9 trillion (most current data).¹⁰ Canada's gross domestic product in 2010 was \$1.3 trillion.¹¹

Canada and US Trade Relations

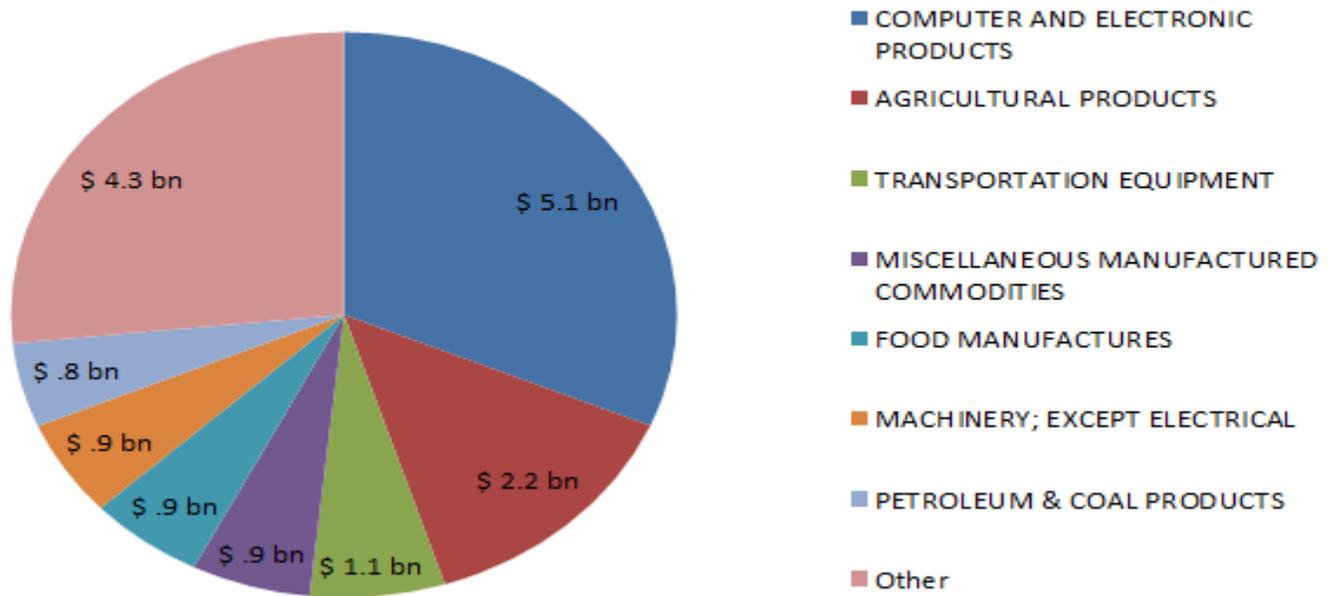
- Canada's top export market is the United States, representing 74.9% of all exports in 2010.¹²
- Canada receives 50.4% of all its imports from the United States, followed by China (11%) and Mexico (5.5%) in 2010.¹³
- The United States' top export market is Canada, representing 19.4%, followed by Mexico at 12.8%, and China at 7.2% (2010).¹⁴
- Canada is the United States' largest foreign supplier of energy, including oil, gas, uranium, and electric power.¹⁵

California-Canada Trade Facts 2010

- California had 1,451,900 visits from Canada in 2010, representing \$1.3 billion spent.
- Canada had 833,900 visits from California in 2010, representing \$580 million spent.

- Canada exported \$22.8 billion in goods to California including Transportation (54%), Personal & Household Goods (8%), Agriculture (8%), Energy (7%), Equipment (5%), Chemicals (4%), and Other (14%).¹⁶
- California exported \$16.2 billion worth of goods to Canada in 2010, including Computer and Electronic products (31%), Agriculture products (14%), Transportation equipment (1.1%), Manufactured Commodities (6%), Food Manufactures (6%), Machinery (6%), Petroleum & Coal products (5%), and Other (27%).¹⁷ See Figure 1 for illustration:

Figure 1: Exports from California to Canada in 2010



Riverside County and International Trade

- As an export region, Riverside County is ranked 23rd globally.
- In 2009, Riverside County manufacturers exported a record \$11.5 billion overseas including to Canada (44%), Netherlands (17%), Mexico (17%), Japan and China (11%).
- Manufacturing accounts for 10% of direct jobs in Riverside County.
- Riverside County is home to almost 636 foreign businesses.
- Riverside County's largest export industry, transportation equipment manufacturing, pays above US average wages.
- As a whole, Riverside County exports have grown faster than the national average, expanding at 11.5% per year.¹⁸

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- ¹ http://www.canadainternational.gc.ca/san_diego/commerce_canada/fact_sheets-fiches_documentaires/ca.aspx?view=d ; Canadian Embassy San Diego 2/7/12.
- ² <http://www.census.gov/foreign-trade/statistics/state/data/ca.html#com>; State Exports for CALIFORNIA, 3/12/12
- ³ <http://www.census.gov/foreign-trade/statistics/state/data/ca.html#com>; State Exports for CALIFORNIA, 3/12/12
- ⁴ State Exports by NAICS Commodities; USATradeOnline, accessed 3/12/12
- ⁵ <http://www.census.gov/foreign-trade/statistics/state/data/imports/ca.html>; State Imports for CALIFORNIA, 3/12/12
- ⁶ State Imports by NAICS Commodities; USATradeOnline, accessed 3/12/12
- ⁷ <http://laedc.org/newsroom/pdf/TradeOutlookReport.pdf>; International Trade Trends, The Southern California Region 2010 Review and 2011 Outlook; accessed 07/25/11
- ⁸ <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ⁹ <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ¹⁰ Bureau of Economic Analysis, Gross State Product, www.bea.gov/region/gsp/
- ¹¹ <http://www.bea.gov/region/gsp/>; Bureau of Economic Analysis, Gross State Product, accessed 03/13/09
- ¹² <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ¹³ <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ¹⁴ <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ¹⁵ <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ¹⁶ http://www.canadainternational.gc.ca/san_diego/commerce_canada/fact_sheets-fiches_documentaires/ca.aspx?view=d ; Canadian Embassy San Diego 2/7/12.
- ¹⁷ <https://www.cia.gov/library/publications/the-world-factbook/geos/ca.html>; Central Intelligence Agency, The World Fact Book, accessed 2/9/12
- ¹⁸ <http://www.rivcoeda.org/Departments/OfficeofForeignTrade/InternationalTrade/tabid/1486/Default.aspx>; Riverside County Economic Development Agency 2/7/12