



# SMALL BUSINESS ROUNDTABLE

## APRIL 15, 2021 CONVENING

Hosted by the Assembly  
Committee on Jobs, Economic  
Development, and the Economy  
Assemblymember Sabrina  
Cervantes, Chair

**Vaccine Eligibility  
Opening to  
ALL  
Californians 16+  
on Thursday**



To sign up, visit [MyTurn.ca.gov](https://MyTurn.ca.gov)  
or call (833) 422-4255

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SIGNED  
UP YET?





# WELCOME AND OVERVIEW

Agenda Item I

# AGENDA

- I. Welcome and Overview
- II. Economic Data
- III. Updates on Economic Recovery Programs and Initiatives
- IV. 2021 Federal and State Public Policy Issues
- VI. Final Comments and Adjournment

# JEDE CHAIR ASSEMBLYMEMBER SABRINA CERVANTES

- Elected to the Assembly in 2016
- Served on the JEDE Committee for three terms, including two as Chair
- During the COVID-19 pandemic, Sabrina is focusing the Assembly Jobs Committee on tracking and disseminating information to stakeholders about resources available to help keep small businesses open and workers employed.
- The Assembly Jobs Committee regularly convenes stakeholder groups to exchange information, collaborates on small business outreach projects, and maintains a webpage with information about resources, free webinars, and recovery activities in California. <https://ajed.assembly.ca.gov/content/covid-19-resources>





# REMOTE TESTIMONY STATIONS (RTS)

Due to social distancing requirements, the Assembly is taking extra steps to assist you in making your voice heard.

In addition to toll-free call-in numbers, the State Assembly is hosting Remote Testimony Stations (RTS) on the North side of the Capitol.





# ECONOMIC DATA

Agenda Item II

# DATA POINTS

## FEDERAL Unemployment – 6.0% (March 2021)

- ❖ US nonfarm payroll employment increased by 916,000 in March 2021, and the unemployment rate fell to 6.0% with 9.7 million people unemployed.
- ❖ Job growth was widespread in March led by gains in leisure and hospitality, public and private education, and construction.
- ❖ The March 2021 unemployment rates: Teenagers 13.0%, Blacks 9.6%, Hispanics 7.9%, Asians 6.0%, and Whites 5.4%.
- ❖ The labor force participation rate was 61.5%, 1.8% lower from the prior month.
- ❖ There are 6.9 million persons not in the US labor force who currently want a job, unchanged over the month, and this is up by 1.8 million since February 2020.

## CALIFORNIA Unemployment – 8.5% (February 2021)

- ❖ Total nonfarm employment in CA for February 2021 was 15.9 million, reflecting an increase of 141,000 jobs from the prior month. Down -9.4% from the prior year.
- ❖ CA reported over 1.6 million unemployed individuals for the month of February 2021. Labor participation rate of 60.9% - down -1.6% from the prior year.
- ❖ Between February 2020 to February 2021, CA lost 1.2 million jobs.
- ❖ 2.6 million people in CA are receiving some form of unemployment-related benefits, based on a four-week rolling average (Feb. 27, 2021 through March 20, 2021).
- ❖ \$26.9 billion paid to out of work Californians since start of pandemic.
- ❖ The number of persons who worked part time involuntarily, also called “for economic reasons” increased by 450,000 (68.5%) since February 2020.



# EMPLOYMENT IMPACTS OF COVID-19 PANDEMIC

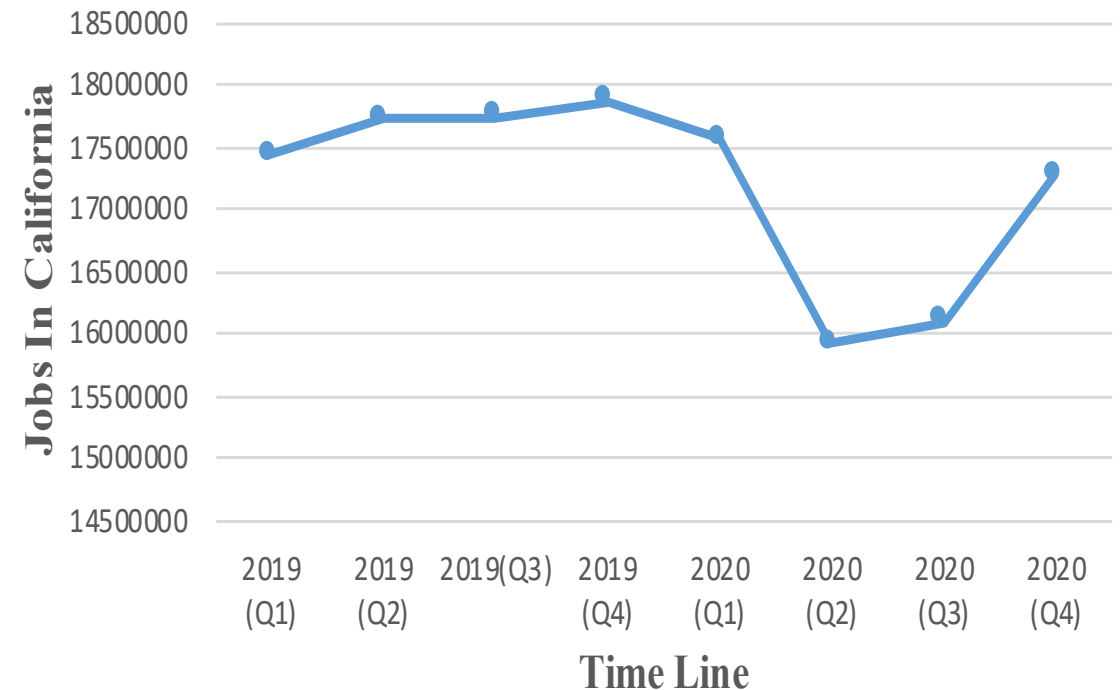
California entered the COVID-19-induced recession with historically low unemployment.

Between the Fourth Quarter in 2019 and the end of the Fourth Quarter in 2020, there was a 3.3% decline in California employment.

The largest decline in 2020 was a 9.39% drop in the Second Quarter, which was followed by a small increase of 1.17% in the Third.

Over the same time period, US employment was less impacted with employment losses in the Second Quarter being lower (8.1%) and Third Quarter increase being higher (2.5%).

California Employment by Quarter





## California COVID-19 By the Numbers

**April 14, 2021**

*Numbers as of April 13, 2021*

**COVID-19 Cases**

**3,606,882** (+2,487)

**Fatalities**

**59,372** (+114)

**Vaccines Administered**

**23,760,123**

**People Fully  
Vaccinated**

**9,333,127**

**Ages of Confirmed Cases**

**465,935**

0-17

**2,067,505**

18-49

**687,922**

50-64

**383,277**

65+

**2,243**

Unknown/Missing

**Gender of Confirmed Cases**

**1,831,831**

Female

**1,723,973**

Male

**51,078**

Unknown/Missing

**Hospitalizations**

**Confirmed COVID-19**

**1,884**

Hospitalized

**451**

in ICU

**Suspected COVID-19**

**367**

Hospitalized

**54**

in ICU

Your actions save lives.  
**covid19.ca.gov**



# CALIFORNIA MOVES TOWARD FULL RE-OPENING

- Beyond the Blueprint - Governor Newsom announced that California aims to fully reopen on **June 15**, if vaccine supply is sufficient for Californians 16 years and older who wish to be inoculated and if hospitalization rates are stable and low.
- CDPH modified Blueprint thresholds after the state successfully met its second vaccine equity milestone of 4 million administered vaccine doses in some of the state's hardest hit communities
- CDPH updated its Outdoor and Indoor Youth and Recreational Adult Sports Guidance related to spectators and observers, and inter-team competitions, meets and races.
- Blueprint also updated to allow additional outdoor activities with modifications. Updates to gatherings, receptions, conferences, and indoor live events and performances are effective **April 15**.

# TRACKING VARIANTS

- B.1.1.7 variants are associated with approximately 50% increased transmission, and likely with increased disease severity and risk of death. Appears to have minimal impact on the effectiveness of treatments with antibodies.
- B.1.351 variants are associated with approximately 50% increased transmission. May have moderately decreased response to antibody treatments.
- P.1 variants may have moderately decreased response to some antibody treatments.
- B.1.427 and B.1.429 are associated with approximately 20% increased transmission. There is significantly reduced efficacy of some antibody treatments.

## Known Variants of Concern in California

Variant	Number of Cases Caused by Variant
B.1.1.7	980
B.1.351	14
P.1	37
B.1.427	3,999
B.1.429	8,430

**Source:** Data for April 7, 2021

<https://www.cdph.ca.gov/Programs/CID/DCDC/Pages/COVID-19/COVID-Variants.aspx>



# UPDATES ON ECONOMIC RECOVERY PROGRAMS AND INITIATIVES

Agenda Item III





# FOCUS AREAS

- ❑ Updates on Approved Economic Recovery Initiatives
- ❑ Strategies to improve program delivery

# WHAT ARE SOME KEY RECOVERY CHALLENGES?

- ❑ Small businesses, especially women- and BIPOC-owned businesses, must be a priority in the state's recovery efforts. Data continues to suggest these businesses are having the greatest challenges in accessing technical and financial assistance.
- ❑ Guidance on business operations continues to evolve making it difficult to identify, understand, and implement. Small businesses are concerned about COVID-19-associated legal liability.
- ❑ State contracting opportunities remain limited and with traditional procurement outreach methods on hold. Small businesses are finding it difficult to meet prime contractors, who may be bidding on state contracts. It is not clear as to all the factors resulting in small businesses and DVBES being excluded from this important source of revenue.
- ❑ COVID-19 is creating many new business operation challenges, including accessing PPE, testing kits for employees, local broadband capacity, and additional costs of operation during the pandemic.
- ❑ COVID-19 is amplifying old business operation challenges, including local broadband capacity, access to capital, and the cost of meeting regulations.
- ❑ Small businesses need grants, even low-interest loans are not sufficient. Eligible entrepreneurs face major hurdles in accessing Pandemic Unemployment Insurance, which has lagged behind in traditional UI payments.

# SPEAKERS — AGENDA ITEM III

- ❑ Toni Symonds, JEDE Committee, will facilitate our discussion
- ❑ Lawrence Gayden with [CMTA](#) on their letter regarding COVID-19 Emergency Temporary Standard
- ❑ Kristine Johnston and Chris Holden with the [Northern California SBDC Lead Center](#)
- ❑ Lorrie Aiello and Gary Steinberg with [CMTC](#)
- ❑ Jai Sharma with the Silicon Valley Consulting Group
- ❑ Danny Fitzgerald, representing the SBDCs
- ❑ Claudia Viek with the Invest in Women Entrepreneurs and the California Women's Business Center Network [www.californiawbc.org](http://www.californiawbc.org)

Other roundtable participants are encouraged to also share their priorities and experiences.

# INCLUSIVITY PROJECT

*Project of the Norcal SBDC*

1,000

1,000 black  
entrepreneurs and  
business owners

\$100M

\$100 million in capital  
investment

100

100 new startups



Dozens of committed  
community partners



**CHRIS HORTON**  
INCLUSIVITY PROJECT  
VISIONARY

Learn more at [TheInclusivityProject.com](https://TheInclusivityProject.com)

# CMTC Supplier Scouting Program– NO FEE Service

- Current State:
  - CMTC performs Supplier Scouting and Matching Service at NO FEE
  - Support not only current CMTC CA clients but SMM manufacturers supply chains
- What's included:
  - CMTC performs supplier scouting and matching for one and up to three material requests
  - CMTC's goal is to refer 1 to 3 pre screened suppliers for each request
  - CMTC refers suppliers in priority: CMTC clients/California/U.S. Domestic
    - CMTC screens suppliers by confirming a match to the requirements/specifications and interest of the opportunity
  - CMTC documents the list of referrals with company and contact information and any additional notes
- What's not included:
  - Qualifying the suppliers capabilities
  - RFQ process – requesting pricing and delivery
  - Final Supplier Selections
- Deliverables:
  - CMTC delivers (1 to 3) screened suppliers to clients
  - CMTC referrals are screened referrals but may not always be most cost effective supplier





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# SB AND DVBE PROCUREMENT OUTREACH (CONTINUED)

Jai Sharma with the Silicon Valley Consulting Group led a roundtable collaboration that produced a set of 3 recommendations relating to small business and DVBE participation in state procurement.

[jsharma@svcgcorp.com](mailto:jsharma@svcgcorp.com)

- Recommendation # 1— Increase pre-bid prime engagement with new SB and DVBE partners. Bart is mandating online speed dating.
- Recommendation # 2 – Expand state outreach activities to include industry-specific events.
- Recommendation # 3 – Host online meet and greets between state agencies and groups of small business vendors. Establish a State Mentor/Protégé program, similar to the Feds.

■ **Collaborators:** Bianca Blomquist, Small Business Majority; Tracy Stanoff, American Indian Chamber of Commerce, ADP Pro Web; Trish Funk & Nancy Swift, Women's Business Center at JEDI, e-jedi.org; Yolanda Benson, Government Relations, Team GSI; Charlotta Carter, GRI Tech Solutions; Shaila Mistry, NAWBO-CA, STEM Institute, Jayco MMI; Mack Ross, Black Chamber of Commerce; Frank Louie, CalAsian Chamber of Commerce; Phil Vermeulen, Coalition of Small & Disabled Veteran Businesses, pvgov.com; Lori Kammerer, Small Business California, NAWBO-CA & the CA Metals Coalition, Kammerer & Company, Inc.; Heidi Pickman, CAMEO Network; and Jai Sharma, Silicon Valley Consulting Group (*Organizer & Facilitator*)



# PROGRAMS WE ARE TRACKING

Approved Programs & Initiatives



# TRACKING IMPLEMENTATION OF STATE SMALL BUSINESS RESOURCES

- ❑ \$2.6 billion Small Business Grant Program. Qualifying small businesses and nonprofits can receive awards of up to \$25,000. <https://business.ca.gov/osba-signup/> \$2.1 billion provided in Early Action Budget Agreement
- ❑ \$100 million Main Street Tax Credit <https://www.ftb.ca.gov/file/business/credits/small-business-hiring-credit.html> \$100 million proposed in Jan Budget
- ❑ \$100 million new capitalization for the Small Business Disaster Loan Guarantee Program. <https://www.ibank.ca.gov/small-business/disaster-relief/> \$50 million proposed in Jan Budget
- ❑ Interest free extension on payments of Sales and Use Taxes to the State for businesses filing less than \$5 million in sales tax. <https://www.cdtfa.ca.gov/>
- ❑ \$12.5 million added to the California Rebuilding Fund, which provides capital to support small business loans. Provides \$125 million impact. <https://www.connect2capital.com/p/californiarebuildingfund/> \$50 million to IBank which could be used for this Fund or something else
- ❑ \$10 million Social Entrepreneurs for Economic Development initiative to assist economically disadvantaged groups <https://etp.ca.gov/grants/> \$35 million proposed in Jan Budget

# SMALL BUSINESS COVID-19 RELIEF GRANT PROGRAM

- \$2.6 billion approved for small businesses and nonprofits
- \$475 million has been awarded through two rounds of funding
- 334,000 applications for a total of \$4.4 billion were received during Round 1 & 2
- Data available in JEDE Background Report for March 16, 2021, hearing on Inclusive Economic Recovery (<https://ajed.assembly.ca.gov/content/2021-priorities-inclusive-economic-recovery>)
- SB 87 (Caballero and Min), Chapter 7, Statutes of 2021 ([https://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill\\_id=202120220SB87](https://leginfo.legislature.ca.gov/faces/billNavClient.xhtml?bill_id=202120220SB87))
- Round 6: Date to be announced soon
  - Eligible applicants: current waitlisted small businesses and/or non-profits not selected in Rounds 1, 2, 3, 4 or 5 and new applicants that meet eligibility criteria found at CAREliefGrant.com
  - Details: Applicants not selected to receive a grant in Rounds 1, 2, 3 & 5 do not need to re-apply and will be automatically moved into Round 6. New applicants will need to apply at CAREliefGrant.com



In Round 1 - 21,045 grants  
were awarded.

**Table 2: Underserved Small Businesses Awarded CA Relief Grant Round 1**

	<b>Number of Awardees</b>	<b>% of Total Selected in Round 1</b>	<b>Amount Awarded</b>	<b>% of Total Amount Awarded in Round 1</b>
<i>Underserved Small Businesses</i>	16,240	77.1%	\$174,746,860	74.0%
Minority	11,210	53.2%	\$116,987,000	49.5%
Women	10,312	48.9%	\$105,249,000	44.5%
Rural	2,998	14.2%	\$33,668,772	14.2%
Low-to Moderate Income (LMI) Tract	12,292	58.3%	\$134,503,000	56.9%
Veteran	519	2.5%	\$7,150,200	3.0%
*Please note that applicants can fit into more than one category above				

**Table 3: Highly Impacted Industries Awarded CA Relief Grant Round 1**

	<b>Number of Awardees</b>	<b>% of Total Selected in Round 1</b>	<b>Amount Awarded</b>	<b>% of Total Amount Awarded in Round 1</b>
<i>Highly Impacted Industries</i>	12,878	61.1%	\$147,932,429	62.6%
Personal Care	5,651	26.8%	\$49,303,826	20.9%
Restaurant and Other Eating Places	2,089	9.9%	\$36,827,533	15.6%
Child Daycare Services	670	3.2%	\$6,078,996	2.6%
Clothing Stores	653	3.1%	\$7,801,566	3.3%
Specialty Food	442	2.1%	\$5,765,500	2.4%
Other Highly Impacted industries	3,373	16.0%	42,155,008	17.8%

# SMALL BUSINESS COVID-19 RELIEF GRANT PROGRAM

- PPP Small Business Lenders that fund **non-affiliated** small businesses, either in California or Nationwide, are the following: American Landing Center, AMPAC Business Capital, Bourns Employee Federal Credit Union, California FarmLink, CA International Bank, Cathay Bank, CDC Small Business Finance, CenterStone SBA Lending, Clearinghouse CDFI, Commerce West Bank, Community Reinvestment Fund USA, GBC International Bank, Harvest Small Business Finance, Inland Valley Federal Credit Union, Lendistry, National Development Council, Neighborhood National Bank, Opportunity Fund, Prestamos CDFI (partnered with California Hispanics Chamber of Commerce), RCAC, Self-Help Credit Union, SmartBiz Loans, Southwestern National Bank, Sunwest Bank, Tustin Community Bank, United Business Bank, US Metro Bank, and USC Credit Union.
- , The U.S. Small Business Administration also allows you to place your zip code in a search engine to see what is the nearest lender providing PPP loans.



# 2021 FEDERAL AND STATE PUBLIC POLICY ISSUES

Agenda Item IV

# FOCUS AREAS

- ❑ Public Policy Priorities for 2021
- ❑ Economic Recovery Proposals – Under Discussion
- ❑ Recommendations from Reports



# SPEAKERS — AGENDA ITEM IV

- ❑ Toni Symonds, JEDE Committee, will facilitate this discussion.
- ❑ Mary Kaems — working group update
- ❑ Phil Vermeulen with the Coalition of Small and Disabled Veteran Businesses
- ❑ David Nelsen with the Cal Asian Chamber — AB 915 (Chiu) Economic Equity First Act

Advocates are encouraged to share their 2021 Federal and State Priorities and contribute to the “What’s Going On” discussions.



# TRACKING NEW AND ONGOING ISSUES

- Federal Stimulus Bills: \$900 million COVID Relief Act and \$1.4 billion Omnibus Appropriation Act - signed December 2020
- Governor's Proposed State Budget for 2021-22 – introduced January 2021
- Business Recovery Proposal (*180 signatures from business organizations*) – submitted January 2021
- \$1.9 trillion Biden American Rescue Plan – Signed into law on March 11, 2021
- California Immediate Action Agreement for Relief to Californians Experiencing Pandemic Hardship – signed into law February 23, 2021
- American Jobs Plan - \$2 trillion in infrastructure, workforce, and small business procurement opportunities
- State Small Business Credit Initiative – CA formula allocation \$895 million
- Congestion at the California Ports and Impact on the Supply Chain

# BIDEN'S \$2 TRILLION AMERICAN JOBS PLAN (SLIDE 1 OF 2)

- \$621 billion on roads, bridges, public transit, rail, ports, waterways, airports, and electric vehicles to improve air quality, reduce congestion, and limit greenhouse gas emissions
- \$400 billion to bolster caregiving for aging and disabled Americans
- \$300 billion toward boosting manufacturing, specifically semiconductor, medical, and clean manufacturing
- \$213 billion toward building, renovating, and retrofitting over two million homes and housing units
- \$180 billion to advance US leadership in critical technologies, upgrade research infrastructure, and establish the US as a leader in climate science, innovation, and research and development
- \$111 billion to rebuild water infrastructure and replace all the nation's lead pipes and service lines

# BIDEN'S \$2 TRILLION AMERICAN JOBS PLAN (SLIDE 2 OF 2)

- \$100 billion to build new public schools and upgrade existing buildings, and \$12 billion to states to use towards infrastructure needs at community colleges
- \$100 billion in order to give every American access to affordable, reliable, and high-speed broadband
- \$100 billion to workforce development to help dislocated workers, assist underserved groups, and get students on career paths before they graduate high school
- \$18 billion to modernize the Veterans Affairs' hospitals and \$10 billion to modernize federal buildings

Proposal would be paid for by raising corporate tax to 28% and the global minimum tax to 21%, placing a 15% levy on book income for the largest corporations, and corporate inversions.

# STATE SMALL BUSINESS CREDIT INITIATIVE

Under the formula allocation, CA is eligible for \$894.7 million (14.3% of total allocation)

## Program Timeline

**April 9** – US Treasury announces allocation amounts for CA

**May 10** – CA must provide notice to the US Treasury that we are interested in applying for SSBCI

**May 10** – US Treasury announces allocation amounts for Tribal governments

**June 11** – Tribal governments must provide notice to the US Treasury of their interest in SSBCI

**Early Summer** – US Treasury Releases Guidelines

**December 11** – CA submits a plan to the US Treasury on how they propose to spend \$894.

<https://home.treasury.gov/policy-issues/small-business-programs/state-small-business-credit-initiative-ssbci>

# BIDEN AMERICAN RESCUE PLAN

[HTTPS://WWW.HKLAW.COM/-](https://www.hklaw.com/-/media/files/insights/publications/2021/03/americanrescueplankeyprovisions.pdf?LA=EN)

[/MEDIA/FILES/INSIGHTS/PUBLICATIONS/2021/03/AMERICANRESCUEPLANKEYPROVISIONS.PDF?LA=EN](https://www.hklaw.com/-/media/files/insights/publications/2021/03/americanrescueplankeyprovisions.pdf?LA=EN)

\$1.9 trillion set of actions to combat the economic downturn and the COVID-19 pandemic. Key elements include:

- \$350 billion would help state and local governments bridge budget shortfalls, including funding to retain essential public workers, including police officers, firefighters, nurses, and educators
- \$2,000 in direct payments to individuals and households, calibrated by income. (\$1,400 + \$600 Dec bill)
- Extended unemployment insurance and \$400 UI weekly supplement
- Small business assistance, including minority-owned small businesses and women-owned small businesses. Both debt and grants are envisioned
- Increase the federal minimum wage to \$15 an hour
- Federally mandated paid leave for workers
- Strategies to spur more manufacturing in the USA
- New investments in research and development to support innovation
- Funding infrastructure to address competitiveness and climate



# GOVERNOR'S PROPOSED BUDGET FOR 2021-22 (1 OF 4)

This is a \$227.2 billion spending plan (\$164.5 billion General Fund), including significant investments intended to catalyze an equitable, inclusive and broad-based economic recovery. Top level investments include:

- \$14.5 billion in investments designed to support economic recovery with a focus on those Californians who have been most impacted by the pandemic.
- \$90 billion to support California schools – largest commitment to public K-12 education in California's history.
- \$34 billion in actions to strengthen the state's fiscal position, including providing for budget reserves and discretionary surplus deposits.
- Reflects \$16 billion of the estimated budget surplus moneys

# GOVERNOR'S PROPOSED BUDGET FOR 2021-22 (2 OF 4)

Governor called on the Legislature to take immediate action. Passed \$9.7 billion in February.

## Highlights:

- **\$2.4 billion** to capitalize the Golden State Stimulus program, which would provide \$600 to low-income individuals and families excluded from the federal stimulus (assists four million low-income Californians).
- **\$2.1 billion** for the CA Small Business COVID-19 Relief Grant Program to provide grants up to \$25,000 for small businesses impacted by the pandemic - \$50 million of which is set aside for cultural institutions (no size cap). (Initially proposed as \$575 million)
- **\$116 million** in fee cuts by waiving various fees for two years for heavily impacted service industries, including 59,000 restaurants and bars licensed through ABC and to the more than 600,000 barbering and cosmetology individuals and businesses licensed through the Department of Consumer Affairs. (Initially proposed at \$70.6 million.)
- **OPEN ITEM:** \$2 billion tax cut by conforming CA tax law to new federal tax treatment for loans provided through the Paycheck Protection Plan and EIDL, which allows borrowers to deduct up to \$150,000 in expenses covered by those loans.

# GOVERNOR'S PROPOSED BUDGET FOR 2021-22 (3 OF 4)

**\$777.5 million** for a **California Jobs Initiative**, which focuses on job creation and retention, regional development, small businesses and climate innovation. This includes:

- \$340 million for the California Competes Tax Credit, including a new infrastructure grant and increases the annual allocation cap from \$180 million per year to \$280 million per year.
- \$250 million grant program that dedicates \$50 million to “high-need, high-opportunity areas of the state.”
- \$100 million to expand the Main Street Small Business Tax Credit from \$100 million to \$200 million.
- \$35 million to expand the California Dream Fund, which was authorized and appropriated \$10 million as part of the 20-21 budget deal.
- \$50 million to recapitalize the Small Business Loan Guarantee programs at the IBank.
- \$50 million to the California Infrastructure and Economic Development Bank to undertake activities that benefit underserved businesses in California. This may include the California Rebuilding Fund.
- \$100 million to expand the sales tax exclusion program administered by the California Alternative Energy and Advanced Transportation Financing Authority.

# GOVERNOR'S PROPOSED BUDGET FOR 2021-22 (4 OF 4)

- \$500 million to the Infill Infrastructure Grant Program to fund the development of 7,500 new permanently affordable homes. These funds will help defray the costs of sewers, roads and site preparation, while also supporting construction jobs - \$250 million of these funds are proposed for early action.
- \$385 million for targeted investments to build a more sustainable agricultural industry.
- \$300 million one-time General Fund for deferred maintenance of state properties, including the greening of state properties and instillation of electric vehicle charging stations at state-owned facilities.

# ECONOMIC RECOVERY PROPOSAL LETTER SENT BY 180+ BUSINESS ASC

- Immediate 6-month suspension of certain laws and regulations to reduce regulatory burdens on employers. Provide businesses a reasonable grace period to implement updated guidance and regulations
- Temporary delay the next installment of property taxes that are due in April 2021 to allow employers time to reopen and earn income/revenue
- Expand eligibility under the Small Business Grant Program to include slightly larger size employers and increase maximum grant amounts
- Develop an immediate financial reimbursement or quarterly tax offset for employers who are investing in state-mandated COVID-19 upgrades for their workspaces
- Allow employers to utilize Net Operating Losses (NOLs) and Tax Credits this year
- Eliminate regulatory disincentives for telecommuting, such as laws that limit flexible work schedules
- Relieve employers of abusive lawsuits under the Labor Code Private Attorney General Act (PAGA)
- Use part of the one-time budget windfall to pay down the state's outstanding Unemployment Insurance loan from the federal government
- <https://calchamberalert.com/2021/01/15/allies-join-calchamber-call-for-covid-business-relief/>



# ONGOING PROJECTS

- ❑ Coalition of Small and Disabled Veteran Businesses is working on a micro-enterprise designation for public works projects AND update to workforce credit of the Target Area Procurement Preference. [Phil@pvgov.com](mailto:Phil@pvgov.com)
- ❑ CAMEO has a preliminary proposal to reallocate unused small business funds. [pickman@cameonetwork.org](mailto:pickman@cameonetwork.org)
- ❑ JEDE is initiating a work group on longer term certifications and their role in the state's economic recovery and building back better. [Toni.Symonds@asm.ca.gov](mailto:Toni.Symonds@asm.ca.gov)
- ❑ JEDE, in partnership with CAMEO and Small Business Majority, is facilitating What is Going On Workshops [Toni.Symonds@asm.ca.gov](mailto:Toni.Symonds@asm.ca.gov)

# JEDE 2021 BILL PACKAGE

1. **AB 1571 - Regulatory Fairness**: Implements a *moratorium on new regulations* that affect small businesses located in a disaster area, unless OES certifies that the regulation is necessary to address the emergency and the proposed rule provides adequate notice and implementation time.
2. **AB 1572 - Saleable Tax Credit to Raise Investment Cash**: Establishes a state *New Market Tax Credit* to assist community development entities raise capital to invest in small businesses in low-income communities.
3. **AB 1573 - Local Economic Development Support**: Establishes the *California Business Retention Program*, within GO-Biz, for the purpose of supporting local economic recovery efforts. The program leverages existing state resources to better align with state's economic development and small business technical assistance providers.
4. **AB 1574 - Procurement Improvements**: Implements the Small Business Contract Act of 2021, which:
  - Updates the role of the Small Business Advocate at the Department of Veterans Affairs
  - Strengthens the "commercially useful function" requirement of state contracting.
  - Expands the Target Area Contract Preference Act to include an additional \$50,000 for workforce preferences.
  - Adds "limited contracting small business enterprise" and "new small business enterprise" to Small Business Contracting Act to facilitate a deeper conversation with state contracting agencies.

# ASSEMBLY INTRODUCED 1593 BILLS (CONTINUED)

- [AB 2 \(Fong\)](#) Regulatory Reform
- [AB 11 \(Ward\)](#) Regional Climate Change Coordinating Groups
- [AB 14 \(Aguilar-Curry\)](#) Broadband Services and the California Advanced Services Fund \*\*\*\*
- [AB 19 \(Santiago, Chiu, and Kalra\)](#) Unemployment Benefits
- [AB 25 \(Kiley\)](#) Worker Classification
- [AB 39 \(Chau\)](#) California-China Climate Institute
- [AB 41 \(Wood\)](#) Broadband Infrastructure
- [AB 51 \(Quirk\)](#) Regional Climate Adaption Planning Groups
- [AB 55 \(Boerner-Horvath\)](#) Employment and telecommuting
- [AB 62 \(Gray\)](#) COVID-19 Compliance Tax Credit
- [AB 65 \(Low\)](#) CA Universal Income Program
- [AB 67 \(Petrie-Norris\)](#) Economic Analysis of Rising Sea Levels
- [AB 91 \(Valladares\)](#) Small Business and Minimum Franchise Fee
- [AB 96 \(O'Donnell\)](#) Extension of Clean Truck Retrofit Loss Reserve Program
- [AB 99 \(Irwin\)](#) Longitudinal Data System for the California Cradle-to-Career Data
- [AB 102 \(Holden\)](#) College and Career Access Pathways Partnerships
- [AB 103 \(Holden\)](#) College and Career Access Pathway Partnerships
- [AB 106 \(Salas\)](#) Regions Rise Grant Program

# ASSEMBLY BILLS (CONTINUED)

- [AB 108 \(Cunningham\)](#) Governor's Emergency Orders and Legislative Approval
- [AB 115 \(Bloom\)](#) Commercial Zoning and Housing Development
- [AB 125 \(R Rivas\)](#) Food and Agriculture, Climate and COVID-19 Recovery
- [AB 230 \(Voepel\)](#) Employment: flexible work schedules
- [AB 231 \(Nguyen\)](#) Worker Classification manicurists.
- [AB 240 \(Rodriguez\)](#) Local Health Department Workforce Assessment
- [AB 247 \(Ramos\)](#) Definition of Small Business under the Procurement and Contract Act
- [AB 249 \(Choi\)](#) Income tax credits: research credit
- [AB 259 \(Davies\)](#) Protecting Our Restaurants Tax Credit
- [AB 264 \(Voepel\)](#) California Competes tax credit: pharmaceutical companies
- [AB 284 \(R Rivas\)](#) Climate: Natural & Working Lands
- [AB 286 \(Gonzales\)](#) Food Delivery Platforms
- [AB 299 \(Villapudua\)](#) Apprenticeship Grant Program
- [AB 300 \(Kiely\)](#) Ed Innovation & Planning Commission
- [AB 310 \(Santiago\)](#) Public Banks
- [AB 336 \(Villapudua\)](#) Enhanced infrastructure Financing Districts
- [AB 349 \(Holden\)](#) CalTRANS Contracting Underrepresented Groups
- [AB 365 \(O'Donnell\)](#) Sales and Use Tax Exclusion for Zero-emission Drayage Trucks
- [AB 386 \(Cooper\)](#) Public Employees' Retirement Fund: investments
- [AB 393 \(Reyes\)](#) Early Childhood Development
- [AB 412 \(Reyes\)](#) CA Commission on Human Rights
- [AB 416 \(Kalra\)](#) CA Deforestation-Free Procurement Act

# ASSEMBLY BILLS (CONTINUED)

- [AB 417 \(McCarty\)](#) Rising Scholars Network: Justice-involved Students
- [AB 421 \(Ward\)](#) Community Colleges: Career Development & College Preparation
- [AB 461 \(Villapudua\)](#) CalWORKs and self-employment
- [AB 464 \(Mullin\)](#) Enhanced Infrastructure Financing Districts: allowable facilities, projects, and costs
- [AB 475 \(Muratsuchi\)](#) GO-BIZ and Trade Office: Japan
- [AB 476 \(Mullin\)](#) San Francisco Bay Area Contracting by County Transportation Authorities
- [AB 498 \(Quirk-Silva\)](#) Computer Science Teacher Access Initiative
- [AB 513 \(Bigelow\)](#) Telecommuting Employees
- [AB 525 \(Chiu\)](#) Offshore Wind Generation
- [AB 530 \(Fong\)](#) PAGA Filing Requirements
- [AB 537 \(Quirk\)](#) Local Permitting: Broadband Projects
- [AB 538 \(Muratsuchi\)](#) California Aerospace Commission
- [AB 545 \(Quirk\)](#) UC Tax Expenditure study
- [AB 548 \(Carrillo\)](#) Employment Training Panel (spot)
- [AB 564 \(L Gonzalez\)](#) Biodiversity Protection and Restoration Act
- [AB 565 \(Lackey\)](#) Interagency Committee on Apprenticeship – Subcommittee on Homeless Youth and Foster Youth.
- [AB 572 \(Kalra\)](#) Minimum Wage Violations (spot)
- [AB 593 \(Petrie-Norris\)](#) NOL and Tax Credit Limitation for Life Science Taxpayers
- [AB 628 \(E Garcia\)](#) Breaking Barriers to Employment
- [630 \(Arambula\)](#) Online Jobs and Economic Support Resource Grant Program
- [AB 632 \(Ramos\)](#) Minimum Franchise Tax: Small Business
- [AB 643 \(Ramos\)](#) Apprenticeship programs HS Career Fairs
- [AB 649 \(Bennett\)](#) CalRecycle GHG Reduction Revolving Loan Program



# ASSEMBLY BILLS (CONTINUED)

- [AB 654 \(Reyes\)](#) COVID-19 Workplace Exposure Notification
- [AB 664 \(Bigelow\)](#) Annual Corporation Tax and Small Businesses
- [AB 666 \(Chiu\)](#) Apprenticeship (spot)
- [AB 680 \(Burke\)](#) GHG Reduction Fund and California Just Transition Act
- [AB 701 \(Gonzalez\)](#) Warehouse Distribution Centers
- [AB 708 \(E Garcia\)](#) Tax Conformity with Federal Consolidated Appropriations Act, 2021.
- [AB 726 \(E Garcia\)](#) Capital Investment Incentive
- [AB 743 \(Ramos\)](#) Interrupted Business Claims
- [AB 778 \(E Garcia\)](#) Purchase of CA-grown agricultural products.
- [AB 782 \(Cooper\)](#) Congo Child Labor Act of 2021
- [AB 794 \(Carrillo\)](#) Air Pollution: Financial Incentive Programs
- [AB 806 \(Chen\)](#) Suspension of the Minimum Franchise Tax
- [AB 820 \(Cooley\)](#) Capital Access Loan Program
- [AB 839 \(O'Donnell\)](#) CA Career Technical Education Incentive Grant Program
- [AB 842 \(C Garcia\)](#) Single-Use Plastic Packaging
- [AB 844 \(Grayson\)](#) Green Empowerment Zone: Contra Costa
- [AB 869 \(Bloom\)](#) State funds: investments
- [AB 881 \(Gonzalez\)](#) Plastic Waste: Diversion: Export
- [AB 897 \(Mullin\)](#) Regional Climate Adaptation Action Plans
- [AB 904 \(Grayson\)](#) Manufacturing Exemption \$5 million equipment tax credit cap
- [AB 906 \(Carrillo\)](#) Tax Exemptions for Zero-Emission Trucks
- [AB 915 \(Chiu\)](#) Small and Disadvantaged Business Enterprises
- [AB 927 \(Medina\)](#) Community College Baccalaureate degree
- [AB 932 \(Levine\)](#) Cradle-to-Career Grant Program
- [AB 936 \(Chen\)](#) Conformity Federal Consolidated Appropriations Act

# ASSEMBLY BILLS (CONTINUED)

- [AB 949 \(Mullin\)](#) Community College Life Science Incubators
- [AB 976 \(Luz Rivas\)](#) Resilient Economies and Community Health Pilot Program
- [AB 983 \(Eduardo Garcia\)](#) Public Contracts: Community Workforce Agreements
- [AB 994 \(Patterson\)](#) Exclusion: California Small Business COVID-19 Relief Grant Program
- [AB 1026 \(Smith\)](#) Business Licenses: Veterans
- [AB 1033 \(Bauer-Kahan\)](#) Small Employer Family Leave Pilot Program
- [AB 1036 \(Eduardo Garcia\)](#) California Manufacturing Emergency Preparedness Act of 2021
- [AB 1041 \(Wicks\)](#) Leave
- [AB 1044 \(Rodriguez\)](#) Governor Emergency Powers Manufacturing
- [AB 1074 \(Lorena Gonzalez\)](#) Rehiring and Retention of Displaced Workers
- [AB 1106 \(Cervantes and Reyes\)](#) Employment Training Panel: Employment training needs
- [AB 1110 \(Robert Rivas\)](#) Climate Catalyst Revolving Loan Fund Program
- [AB 1171 \(Arambula\)](#) California Partnership for the San Joaquin Valley
- [AB 1192 \(Kalra\)](#) High-Road Employer Certification Program (spot)
- [AB 1244 \(Mathis\)](#) California Disabled Veteran Business Enterprise Program
- [AB 1273 \(Rodriguez\)](#) Interagency Advisory Committee on Apprenticeship
- [AB 1297 \(Holden\)](#) California Infrastructure and Economic Development Bank
- [AB 1319 \(Gonzalez\)](#) Worker Cooperatives (spot)
- [ACR 26 \(Nazarian\)](#) Republic of Turkey

# ASSEMBLY BILLS (CONTINUED)

- [AB 1323 \(Chiu\)](#) California Infrastructure and Economic Development Bank (spot)
- [AB 1380 \(Fong\)](#) Conformity Consolidated Appropriations Act 2021
- [AB 1384 \(Gabriel\)](#) Resiliency Through Adaptation, Economic Vitality, and Equity Act of 2022
- [AB 1386 \(Cunningham\)](#) License fees: military partners and spouses
- [AB 1389 \(Reyes\)](#) Alternative and Renewable Fuel and Vehicle Technology Program (spot)
- [AB 1396 \(Levine\)](#) Skilled Workforce (spot)
- [AB 1397 \(Eduardo Garcia\)](#) Public Contracts and California Lithium Economy Act
- [AB 1432 \(Low\)](#) CA Online Community College
- [AB 1433 \(Irwin\)](#) Worker Classification: Trainees in a Technology Educational Program
- [AB 1447 \(Cooley\)](#) The Rural California Infrastructure Act at the IBank
- [AB 1453 \(Muratsuchi\)](#) Just Transition Advisory Commission and Plan
- [AB 1491 \(McCarty\)](#) Equity in Public Postsecondary Education (spot)
- [AB 1492 \(Bloom\)](#) Depart Housing and Community Development - High-opportunity Areas
- [AB 1554 \(Ramos\)](#) California Career Technical Education Incentive Grant Program (spot)
- [AB 1561 \(Labor Committee\)](#) Worker Classification
- [AB 1571 \(JEDE\)](#) Regulatory Fairness
- [AB 1572 \(JEDE\)](#) New Market Tax Credit
- [AB 1573 \(JEDE\)](#) Small Business Retention
- [AB 1574 \(JEDE\)](#) Small Business and DVBE Contracting

# SENATE INTRO 828 BILLS

- [SB 3 \(Caballero and Bradford\)](#) COVID-19 Tenant Protections
- [SB 4 \(Gonzalez\)](#) Broadband Infrastructure Finance
- [SB 7 \(Atkins\)](#) Jobs and Economic Improvement Through Environmental Leadership Act
- [SB 18 \(Skinner\)](#) Green Hydrogen
- [SB 22 \(Glazer\)](#) K-12 and College Bond
- [SB 49 \(Umberg\)](#) COVID Business Fee Credit
- [SB 61 \(Hurtado\)](#) Workforce Training and Supportive Services
- [SB 62 \(Durazo\)](#) Garment Manufacturing Employees
- [SB 74 \(Borgras\)](#) Keep America Working Act
- [SB 83 \(Allen\)](#) IBank Sea Level Rise Revolving Loan Program
- [SB 99 \(Dodd\)](#) Community Energy Resilience Act of 2021
- [SB 260 \(Wiener\)](#) Climate Corporate Accountability Act
- [SB 285 \(McGuire\)](#) CA Tourism Recovery Act
- [SB 288 \(Jones\)](#) Conversions: Foreign Corporation or Other Foreign Business Entity
- [SB 313 \(Durazo\)](#) CA Competes Tax Credit
- [SB 359 \(Caballero\)](#) Climate change: natural and working lands (spot)
- [SB 378 \(Gonzalez\)](#) Broadband Microtrenching Permits
- [SB 424 \(Durazo\)](#) Hire Tax Credit Homelessness
- [SB 430 \(Borgeas\)](#) Small Businesses - reduction of civil penalties
- [SB 439 \(Archuleta\)](#) Renewable hydrogen
- [SB 449 \(Stern\)](#) Climate-related Financial Risk

# SENATE BILLS (CONTINUED)

- [SB 471 \(Hueso\)](#) The Racial and Economic Equity Bond Act of 2021 (spot)
- [SB 472 \(Caballero\)](#) Social Innovation Financing Program
- [SB 543 \(Limón\)](#) Designation of a Nonprofit Liaison
- [SB 551 \(Stern\)](#) California Electric Vehicle Authority
- [SB 553 \(Limón\)](#) California Work Opportunity Tax Credit (spot)
- [SB 558 \(Caballero\)](#) COVID-19 Farmworker Wage Replacement (spot)
- [SB 573 \(Melendez\)](#) Veterans' Employment Services
- [SB 595 \(Caballero\)](#) Climate Change Adaptation: Workforce Development Retraining (spot)
- [SB 596 \(Becker\)](#) Greenhouse gases: cement and concrete production (spot)
- [SB 606 \(Gonzalez\)](#) Employer Retaliation – Rebuttable Presumption COVID-19
- [SB 625 \(Caballero\)](#) CDFI Grant Program
- [SB 655 \(Bradford\)](#) Insurers Diversity
- [SB 674 \(Durazo\)](#) Public Contracts Workforce Development
- [SB 684 \(Hueso\)](#) California Border Commission
- [SB 690 \(Wilk\)](#) California Aerospace Industry (spot)
- [SB 700 \(Durazo\)](#) Status Report - Green Collar Jobs Council
- [SB 713 \(Rubio\)](#) Insurer investments
- [SB 721 \(Hueso\)](#) August 9 as California Farmworker Day
- [SB 753 \(Roth\)](#) California Workforce Development Board and Apprenticeships



# SENATE BILLS (FINAL)

- [SB 755 \(Roth\)](#) Income Tax Returns Occupational Data
- [SB 771 \(Becker\)](#) Sales and Use Tax Exemption for Zero Emissions Vehicles
- [SB 779 \(Becker\)](#) California Workforce Innovation Opportunity Act: Earn and Learn Programs
- [SB 780 \(Cortese\)](#) Public Investment Authorities
- [SB 805 \(Rubio\)](#) Independent Contractors: Small Nonprofit Performing Arts Organizations
- [SB 808 \(Roth\)](#) GO-Biz: Business Resources





# CLOSING THOUGHTS

Links to Useful Information



Supporting SMALL  
strengthens us ALL:  
#ShopSafeShopLocal

# STAY CONNECTED WITH GO-BIZ AND OPR

GO-Biz, the Office of the Small Business Advocate, and OPR are partnering on a range of activities, including weekly webinars and videos. You can stay connected through the following channels:

- To view the Entrepreneurship Task Force COVID-19 Rapid Response Online Sessions: <https://business.ca.gov/advantages/small-business-innovation-and-entrepreneurship/help-us-advance-entrepreneurship/>
- Subscribe to GO-Biz's Newsletter for COVID-19: <https://business.ca.gov/gobiz-newsletter-signup/>
- Subscribe to GO-Biz OZ Updates: <https://opzones.ca.gov/sign-up/>
- Subscribe to OPR's Federal Grants E-List: <https://tinyurl.com/y9du7fg3>
- Follow @CAGOBIZ on Twitter: <https://twitter.com/CAGoBiz>
- Follow @Cal\_OPR on Twitter: [https://twitter.com/cal\\_opr?lang=en](https://twitter.com/cal_opr?lang=en)
- Subscribe to the GO-Biz YouTube Channel: <https://www.youtube.com/channel/UCregW8KZRE4k1sXVZs2bPxw>
- Submit questions to the California Business Investment Service: [calbis@gobiz.ca.gov](mailto:calbis@gobiz.ca.gov)
- Submit questions regarding the Opportunity Zones and Promise Zones: [zones@gobiz.ca.gov](mailto:zones@gobiz.ca.gov)

# JEDE COVID-19 ACTIVITIES

**Conference Calls:** JEDE is sponsoring monthly conference calls where stakeholders can share program and service delivery challenges in real time and seek resolution and mitigation actions within the broader business, economic, and workforce development community.

**COVID-19 Updates:** JEDE regularly publishes economic and business development updates to professionals engaged in meeting the needs of small businesses and local communities caused by the coronavirus emergency.

## Resource Webpages:

- JEDE COVID-19 Resource Page: <https://ajed.assembly.ca.gov/content/covid-19-resources>
- Small Business Roundtable: <https://ajed.assembly.ca.gov/content/small-business-roundtables>