

February 23, 2021

Assembly Member Sabrina Cervantes  
Chair, Assembly Committee on Jobs, Economic Development, and the Economy  
Legislative Office Building  
1020 N Street, Room 359  
Sacramento, CA 95814

**RE: Relief Programs for California Nonprofits as Employers and Economic Drivers**

Dear Chair Cervantes,

Below are written comments from the California Association of Nonprofits (CalNonprofits) for today's hearing of the Assembly Committee on Jobs, Economic Development, and the Economy:

Good Morning, Chair Cervantes and committee members. Lucy Salcido Carter with the California Association of Nonprofits, a policy alliance of more than 10,000 organizations and the voice of the nonprofit sector in California.

The nonprofit sector is the fourth largest employer by industry in California and brings in more than \$40 billion in out-of-state funds to the state economy every year. Nonprofits generate 15 percent of the Gross State Product.

Nonprofits are key employers and economic drivers as well as critical service providers, for example, providing 32 percent of all Medi-Cal services.

California nonprofits have been deeply affected by the pandemic and economic downturn. Nationwide in the past year, the sector has lost 960,000 jobs, and job losses continue.

We are grateful that nonprofits are included in the California Small Business Covid-19 Relief Grant Program. We have served as an application partner in the first two rounds, helping thousands of nonprofits navigate the application process.

We greatly appreciate the additional \$2.075 billion Senate Bill 87 provides the relief program, as well as the program requirements for nonprofit outreach and grantee data and the \$50 million carve-out for nonprofit cultural institutions.

Because of the nonprofit sector's vital role in the state economy, workforce, and services supply chain, we ask that you ensure that any relief programs and policies for nonprofits are comparable to those for for-profit organizations.

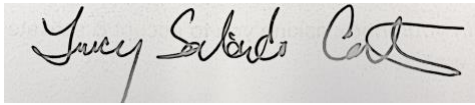
Nonprofits are key to a thriving economy and the wellbeing of Californians.

Thank you for your leadership.

Please do not hesitate to contact me at [lucyc@calnonprofits.org](mailto:lucyc@calnonprofits.org) or our Sacramento Advocate Jennifer Fearing at [jennifer@fearlessadvocacy.com](mailto:jennifer@fearlessadvocacy.com) with any questions you may have regarding these comments. We would welcome the opportunity to speak with you further about how nonprofits are critical to a thriving state economy.

Thank you.

Sincerely,

A handwritten signature in black ink on a light gray background. The signature reads "Lucy Salcido Carter" in a cursive script.

Lucy Salcido Carter, MA, JD  
Public Policy Director, CalNonprofits